

# ife kiddish

## Media Kit 2020

Launched in December 2004, Orange County Jewish Life has thrived in the Jewish community promoting Jewish culture and events. Now called Jlife, we are a full-color, gloss magazine unlike any other Jewish publication on the West Coast. We showcase the variety and vitality of Jewish Orange County through original human interest features and previews of Jewish cultural events, with an emphasis on topical and timely local and international Jewish issues.

We also feature local events, human interest stories, local community members and businesses, along with regular features on food, books, sports, the arts, singles life, seniors, travel, and more — all from a Jewish perspective. We print several special supplements each year in which we focus on camps, seniors, education, health and other interests to the Jewish community.

In January 2014 we added *Kiddish* as a supplement to *Jlife*. *Kiddish* is an innovative publication that brings a fresh, new perspective on Jewish family life in Orange County, California.

*Kiddish* also focuses on original human interest features, previews of Jewish cultural events and timely local and international Jewish issues, but with an added emphasis on topics of interest to parents and their children.









### **About Our Readers**

#### CIRCULATION

14,000 • Copies/month. 13,300+ • Home circulation 600-700 • High traffic drops in Orange County and bordering cities of Los Angeles County.



#### Income

Average household income • \$127,500 Average persons/household • 2.7 11% Annual income exceeds • \$1 million

#### Generic Data

Homeowners • 84%

Average Market Value of home • \$850,000

Owners of second homes • 46%

Professional/business owners • 68%

College/post graduate degrees • 70%

Men • 49%

Women • 51%

#### Age Breakdown

21-44 • 35%

45-60 • 45%

60+ • 20%



#### **Marital Status**

Married • 72%

Divorced/Single/Widowed • 30%

#### Healthcare

Insured with PPO/HMO • 95%

Practice Diet program • 82%

Prescription/household filled monthly • 5.8

#### Restaurants

Average meals in full service rest. • 8.6/month



#### **Automobiles**

Purchased/leased new car past 12 months • 26% Plan to purchase/lease new car in 12 months • 38%

#### Cinema

Movies attended past 3 months • 10





#### Theatre/Concert/Event Attendance

Attendance past 12 months

- Theatre 66%
- Symphony 38%
- Fundraising/Charity Events 63%



#### Travel

In the past 12 months:

- Average air travel trips for pleasure
- Average air travel trips for business 5

Planning at least 1 cruise in next 12 months • 14%



#### Planned Purchases

In the next 12 months:

- Cable/DSL/Internet 29%
- Camera/video equipment 19%
- Cell phone 39%
- Exercise equipment 53%
- Gym membership 33%
- Major home appliance 18%
- Personal computer 19.5%
- Satellite Dishes 46%

#### Political Elections

Voted in 2000 national election • 87% Voted local and/or California elections • 75%



#### **Professional Services**

In the next 12 months:

- Attorney 42%
- Physician 93%
- CPA 84%
- Financial Planner 35%
- Insurance Broker 61%
- Real Estate Agent 15%
- Personal fitness trainer
   11%
- Travel Agent 45%
- Caterer 23%
- Home Care 40%

### Supplement Calendar 2019



JANUARY Culture & Judaism

**FEBRUARY**Food, Beverages & Celebrations

MARCH Health & Seniors

**APRIL** Passover

MAY Camps

**JUNE**Weddings & Other Simchas

JULY
Travel & Leisure

**AUGUST** Education

**SEPTEMBER** High Holy Days

OCTOBER Seniors

NOVEMBER
Arts & Entertainment

**DECEMBER**Chanukah



JANUARY Culture & Judaism

**FEBRUARY**Food, Beverages & Celebrations

MARCH Health & Seniors

**APRIL** Passover

MAY Camps

**JUNE**Summer Vacations

JULY
Travel & Leisure

AUGUST Back to School

**SEPTEMBER** High Holidays

**OCTOBER**Welcoming Fall

**NOVEMBER**Arts & Entertainment

**DECEMBER**Chanukah

### Advertising Rates

#### **PRINT**

Offset Web Process printing. For full page bleed, please use the following specs:

Trim size:  $8.125 \times 10.875$  (This is the absolute edge of the magazine.) Safe area:  $7.375 \times 10.25$  (Keep all pertinent info INSIDE this area.)

Bleed size: 8.375 x 11.125 (Add .125 to the trim area)

Space	Width x Height (inches)	1xRate	3xRate	6xRate	12xRate
Biz Card	3.6 x 2				
1/8	3.6 x 2.45				
1/6	3.6 x 3.3				
1/4	3.6 x 4.9				
1/3	3.6 x 6.6				
1/2 Vert	3.6 x 10				
1/2 Hor.	7.4 x 4.9				
2/3	7.4 x 6.6				
Full (w/ or w/o ble	ed) 7.4 x 10				
Inside Cover	8.625 x 11.375				
Back Cover	8.625 x 11.375				

All premium ad placements • 15% surcharge

#### **ADVERTISING AGENCIES**

All open rates commisionable to recognized advertising agencies

#### **POLITICAL ADS**

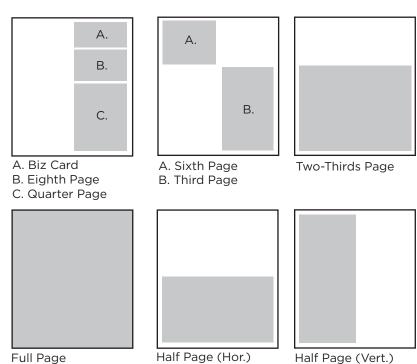
Payable in Advance

#### **ALSO AVAILABLE**

Inserts • Starting at \$1400

Double Trucks •

Create as two seperate full pages with the above single page spec



Spread Full Page

### **Advertising Specifications**

#### **WEB ADS** - Unlimited clicks

Sizes shown not to scale

#### 1. SPONSOR PAGE - DIGITAL EDITION

Your logo displayed opposite the digital cover

#### 2. LARGE RIGHT SIDE

TOP OR BOTTOM PLACEMENT 300 pixels wide x 250 pixels high

#### 3. LONG BOTTOM

468 pixels wide x 60 pixels high

#### **Publication Dates**

The Orange County Jewish Life is published monthly and distributed on the 1st of every month

#### **Ad Production**

Art deadlines are the 15th of each month.

#### Send camera ready ads

300 dpi, CMYK JPEG, TIF, EPS or PDF.

#### **Questions or artwork?**

Tracey Armstrong Gorsky, Art Director at laurie@lauriemillerdesign.com or to our ftp site.

#### Place an ad

Mody Gorsky at 949-734-5074 or mody.gorsky@gmail.com

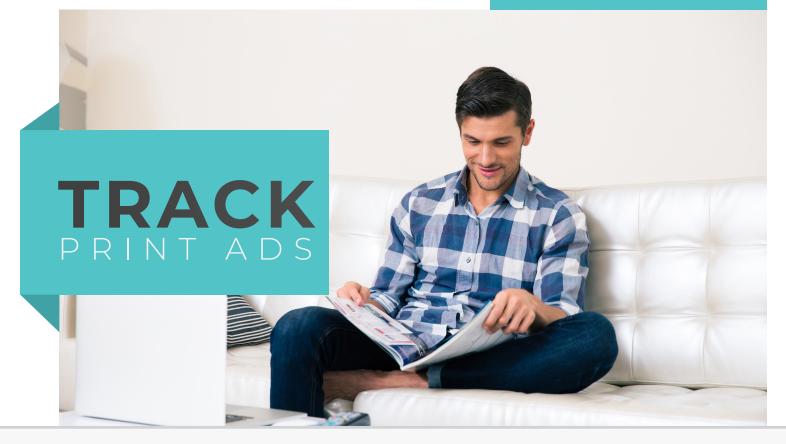
#### MORE AD INFO

- All artwork (logos, product photos and graphics) must be supplied by the advertiser.
   It is the Advertiser's responsibility to make sure all copyright issues with logos, photos, etc. are cleared before submitting to OCJL.
- Ad proofs will be provided upon request to advertisers who submit ad copy and artwork prior to deadline.
- Ads produced by OCJL are copywrited by the OCJL magazine and are property
  of OCJL. Requests for duplicate of an ad produced by OCJL for use outside of the
  publication will incur a graphic design charge for ad production.
- All ads MUST adhere to the purchased size and vertical and horizontal proportions. If they extend beyond the purchased size, they will be adjusted to size.
- Ads sent as Word document will be recreated by the OCJL.





www.jlifeoc.com



## 5 WAYS TO TRACK YOUR PRINT AD EFFECTIVENESS

ASK FOR PATRICK/PARKER/PAMELA
Include an "Ask for (name)" line with your contact information. For example, the ad in the magazine will direct readers to "Call Group Specialist Pat for more information". Then, when a prospect calls and asks, "May I speak to Pat?" you'll know the magazine led them to you.

DIAL A UNIQUE PHONE NUMBER
Similar to the "Ask for Pat" trick, use a unique phone number in the ad. Online call-tracking services like CallRail.com can tell you which print ads are driving your calls for \$30/month. A low tech solution is to buy a prepaid cell phone specifically for the ad campaign or simply provide an individual's cell phone number for the purpose of this ad campaign.

Offer a coupon code with your print advertisement. Add an enticing call to action like, "Get 25% OFF by mentioning coupon code 'ROCKINJUMP25" to your ad. If a customer uses the coupon code, you'll know they responded to the ad in the magazine.

USE A QR CODE

Not only do QR codes drive traffic to your landing page, they can store data, location, and text. This means, by including QR codes in your ad, you will be able to track relevant data in real-time.

Feature different content in each print ad to better gauge results. It can be as simple as offering a specific service only in a specific ad. For example, "Ask about our new Bar Mitzvah packages".